

## ARTICULATION AGREEMENT

Columbia International University | Midlands Technical College

*Affirmed: 1/2018  
To Be Reviewed: 11/2022*

**PURPOSE:** The purpose of this Articulation Agreement is to establish the terms and conditions under which credit earned through completion of Midlands Technical College’s Associates of Applied Science Degree in Management will be applied to Columbia International University’s Bachelor of Science degree in Business Administration (to be offered beginning Fall 2018).

**COMPATABILITY OF INSTITUTIONAL MISSION:**

The mission of CIU is to educate people from a biblical worldview to impact the nations with the message of Christ. This mission is encapsulated in the motto “To know Him and to make Him known.”

Midlands Technical College, as a premier higher education partner, creates innovative learning environments, promotes individual and business success, drives economic vitality, and enhances quality of life.

At CIU, the educational unit that will implement this agreement is the College of Arts and Sciences.

**Midlands Technical College agrees to:**

- (1) Advertise this agreement for MTC constituents;
- (2) Advise MTC students to choose the following courses within the Associates of Applied Science Degree in Management program to maximize transfer credit to CIU’s BS degree in Business Administration.

*General Education:*

ECO 210 or ECO 211	Macroeconomics or Microeconomics
ENG 101	English Comp I
ENG 102	English Comp II
MAT 102	Intermediate Algebra
ART 101, 105, 107, 108, MUS 105, or THE 101	Fine Arts Course

*Major Course Requirements:*

ACC 101	Accounting Principles I
BUS 121	Business Law I
CPT 170	Microcomputer Applications
MGT 101	Principles of Management
MKT 101	Marketing

*Additional Course Requirements:*

ACC 102	Accounting Principles II
BAF 201	Principles of Finance
BUS 101	Introduction to Business
BUS 130	Business Communications
BUS 240	Business Statistics
BUS 250	Introduction to Int’l Business
MGT 240	Mgmt. Decision Making
BUS 110	Entrepreneurship*
MGT 201	Human Resource Mgmt.*
	Business Elective
	Business Elective
	Business Elective

\*approved Business elective

**CIU agrees to:**

*Transfer eligible credit (must meet minimum CIU transfer standards) according to the following equivalencies:*

MTC Course			CIU Equivalent		
ENG 101	English Comp I	3	ENG1110	Composition and Research	3
ENG 102	English Comp II	3	ENG1111	Literature and Research	3
MAT 102	Intermediate Algebra	3	MAT1110	College Algebra	3
ART 101, 105, 107, 108, MUS 105, or THE 101	Fine Arts Course	3	ART/ MUS2110	Art or Music Appreciation	3
BUS 101	Introduction to Business	3	BUS1100	Intro to Business & Management	3
BAF 201	Principles of Finance	3	BUS1200	Business Finance	3
MGT 101	Principles of Management	3	BUS2300	Principles of Leadership & Mgmt.	3
MGT 201	Human Resource Mgmt.	3	BUS2600	HR Mgmt & Labor Relations	3
ACC 102	Accounting Principles II	3	BUS3300	Managerial Accounting	3
BUS 110	Entrepreneurship	3	BUS 3710	Entrepreneurship	3
BUS 250	Intro to Int'l Business	3	BUS3800	International Business Practices	3
BUS 121	Business Law I	3	BUS4410	Legal & Ethical Environments	3
CPT 170	Microcomputer Applications	3		<i>No CIU equivalent</i>	
MKT 101	Marketing	3	COM3470	Integrated Marketing Comm.	3
ECO 210	Macroeconomics	3	ECN3100	Managerial Economics	3
ACC 101	Accounting Principles I	3	BUS 2200	Principles of Accounting	3
MGT 240	Mgmt. Decision Making	3	BUS xxxx	Business Designated Elective	3
BUS 130	Business Communications	3	BUS xxxx	Business Designated Elective	3
BUS 240	Business Statistics	3	BUS xxxx	Business Designated Elective	3
BUS 210	<i>Intro to e-Commerce*</i>	3	BUS xxxx	Business Designated Elective	3
MGT 120	<i>Small Business Mgmt.*</i>	3		Free Elective	3
MGT 255	<i>Organizational Behavior*</i>	3		Free Elective	3

66

63

*\*Other Business elective may meet this requirement.*

Students who participate in this program may be eligible for a renewable Partnership Discount each semester once they enroll full-time in CIU's residential undergraduate degree seeking programs or enroll at least part-time in CIU's online undergraduate or online graduate degree seeking programs.

Prospective students should contact the Admissions Office for details. Current students should contact the Financial Aid Office to ensure continued eligibility for the Partnership Discount.

**The specific terms of this agreement are as follows:**

- This document establishes an articulation agreement for the benefit of qualified students.
- This agreement shall be reviewed every five years (unless otherwise noted in agreement and may be cancelled at any time by either institution with appropriate protection for students enrolled in any given semester.
- The agreement may also be amended with the consent of both institutions.
- If there has been no activity for the previous five years, then the program and agreement will be terminated and a review for renewal is not required.


**Authorization**



Dr. Ronald L. Rhames, President  
Midlands Technical College

Date

1.8.18

  
Dr. Ronald L. Drayton, Vice President for Academic Affairs  
Midlands Technical College

Date

1/8/2018

  
Dr. Mark A. Smith, President  
Columbia International University

Date

1/8/2018

  
Dr. James E. Lanpher, Provost  
Columbia International University

Date

Jan 8, 2018

Final - Approved